## Home Equity \& Consumer Loan Rates

## Print this page

Rates effective March 4, 2024. Subject to change. Current Prime is $8.500 \%$ as quoted in the Wall Street Journal.


Property must be owner-occupied as year-round residence. Hazard insurance is required. Flood insurance may be required. Appraisal, inspection, discharge, or trust review fees may apply. These fees generally total between $\$ 0$ and \$1,000. If you ask, we will give you an itemization of the fees you may have to pay to third parties. There is an annual fee of $\$ 50.00$. An early termination fee applies for equity lines of credit closed within 36 months of opening the line of credit. All loans are subject to approval, other conditions may apply.
*The initial rate may be discounted. The Annual Percentage Rate (APR) is subject to increase and is based on an index, which is the Wall Street Journal Prime. The maximum APR is $18 \%$. The minimum APR is $4.5 \%$.
**After the initial fixed term, the rate will go to Prime minus . 50\%, with a floor of $4.50 \%$.
Fixed portion can be locked for terms of 5 to 15 years with annual percentage rates of $7.00 \%$ to $8.00 \%$. A maximum of three fixed portions are available simultaneously. AUTO LOANS

| Credit Score | 730+ |  | 680-729 |  | 660-679 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Term } \\ \text { (in } \\ \text { months) } \end{gathered}$ | Rate / APR | Payment Per \$1,000 | Rate / APR | $\begin{gathered} \text { Payment } \\ \text { Per } \\ \$ 1,000 \end{gathered}$ | Rate / APR | $\begin{gathered} \text { Payment } \\ \text { Per } \\ \$ 1,000 \\ \hline \end{gathered}$ |
| 24 | 7.750\% <br> 7.750\% | \$45.12 | 8.750\% <br> 8.750\% | \$45.57 | 9.875\% <br> 9.875\% | \$46.09 |
| 36 | 7.750\% <br> 7.750\% | \$31.22 | 8.750\% <br> 8.750\% | \$31.68 | 9.875\% <br> 9.875\% | \$32.21 |
| 48 | 7.750\% <br> 7.750\% | \$24.30 | 8.750\% <br> 8.750\% | \$24.77 | 9.875\% <br> 9.875\% | \$25.30 |


| AUTO LOANS |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 60 | $7.750 \%$ |  | $8.750 \%$ |  | $9.875 \%$ |  |  |
|  | $/$ | $\$ 20.16$ | $/$ | $\$ 20.64$ | $/$ | $\$ 21.19$ |  |
|  | $7.750 \%$ |  | $8.750 \%$ |  | $9.875 \%$ |  |  |

Subject to underwriting guidelines. Minimum 5\% down payment (cash or trade). Not to exceed 95\% of NADA Retail Value.
Autos 2014 \& older; not to exceed $90 \%$ of NADA Trade-in Value.

## OTHER LOANS

| Loan Type | Interest Rate \& APR | Other |
| :---: | :---: | :---: |
| ELOC (Easy Line of <br> Credit Overdraft <br> Protection) | • Prime $+5.000 \%$ <br> Minimum monthly payment <br> must be automatically <br> Bank \& Trust checking <br> account. | • Minimum <br> $\$ 500$ |
| Secured Loans (RBT <br> $\$ 3,000$ |  |  |
| Seposit account as <br> collateral) | Savings or CD Rate + <br> $3.000 \%$ | Loan may not <br> exceed 100\% <br> of savings or <br> CD value. |

Routing \# 211370736
NMLS \# 769125

